

Manager,  
Company Announcements Office  
Australian Securities Exchange  
Exchange Centre  
Level 4, 20 Bridge Street  
SYDNEY NSW 2000

31 August 2018

By Electronic Lodgement

Dear Sir/Madam,

**LODGEMENT OF 2018 PRELIMINARY FINAL REPORT (APPENDIX 4E)**

In accordance with the Listing Rules, please find attached the Preliminary Final Report (Appendix 4E) for XTEK Limited (XTE) for the financial year ended 30 June 2018.

Should you require any further information in respect to this matter please contact the Managing Director, Mr Philippe Odouard at [Philippe@xtek.net](mailto:Philippe@xtek.net) or 02 61635588 in the first instance.

Yours sincerely,



Lawrence A. Gardiner  
Company Secretary

Attachment: Appendix 4E – 2018 Preliminary Final Report for XTEK Limited.

# XTEK Limited and Controlled Entities

ABN 90 103 629 107

## APPENDIX 4E

### UNAUDITED PRELIMINARY FINAL REPORT FOR THE YEAR ENDED 30 JUNE 2018

GIVEN TO THE ASX UNDER LISTING RULE 4.3A

Current period: 1 July 2017 to 30 June 2018

Prior corresponding period: 1 July 2016 to 30 June 2017



**RESULTS FOR ANOUNCEMENT TO THE MARKET**

Key Information	2018 \$'000	2017 \$'000		Change %
Revenue from ordinary activities	17,267	9,023	↑	91%
Profit/(loss) after tax from ordinary activities	139	61	↑	128%
Net Profit/(loss) attributable to members	139	61	↑	128%

Dividends	Amount per security	Franked amount per security
Final dividend	Nil	Nil
Interim dividend	Nil	Nil
Record date for determining entitlements to dividend		Not applicable

Profit/(loss) per share attributable to the ordinary equity holders of the company	Notes	2018 \$	2017 \$
Basic profit/(loss) per share	5	0.004	0.002
Diluted profit/(loss) per share	5	0.004	0.002

Net tangible asset backing per share	Notes	2018 \$	2017 \$
Net tangible asset backing per share	5	0.190	0.193



## OPERATING RESULTS

### Key Points:

- **Group revenue of \$17.2 million – a 91% increase from FY17**
- **Group net profit of \$139,224 – an increase of more than double the FY17 results**

XTEK is pleased to announce that it has recorded a very strong second half performance with revenue for Financial Year 2018 from the sale of goods and services increasing by 91% to \$17.2m (2017: \$9m) and a net profit of \$139,224. The significant rise in revenue for FY18, reflects increased business sales for both value-added reseller products and in-house manufactured products and is at the upper end of the Group's revenue guidance of between \$11m and \$18m.

In addition to a successful capital raise of \$2.5m during July 2017, the Group traded cash positive throughout the year. Cash at bank at 30 June 2018 was \$5.9m, which is more than double the cash position as at 30 June 2017(\$2.8m).

On 25 July 2017, XTEK signed a \$42m contract to supply SUAS to the Australian Army. The operational progress achieved in FY18 has placed the Group in a strong position to build on its momentum in FY19, with \$38m of contracted revenue already in place. XTEK confirms its FY19 revenue guidance of between \$17m and \$26m.

XTEK has continued to invest in its new products in order to prepare for the growth of the organisation. The R&D investment represents \$1.2m and is similar to FY17. This amount demonstrates a larger underlying profitability in the operational activity of the company.

The simplified Income Statement for the financial year ended 30 June 2018 is outlined below:

	1 <sup>st</sup> Half				2 <sup>nd</sup> Half				Full Year			
	Dec-17 \$'000	Dec-16 \$'000	Change \$'000	%	Jun-18 \$'000	Jun-17 \$'000	Change \$'000	%	Jun-18 \$'000	Jun-17 \$'000	Change \$'000	%
Total revenue - goods and service	5,284	1,130	4,154	368%	11,983	7,893	4,090	52%	17,267	9,023	8,244	91%
Gross profit	1,708	137	1,571	1147%	3,021	3,360	(339)	-10%	4,729	3,497	1,232	35%
Gross profit %	32%	12%			25%	43%			27%	39%		
Other income	351	329	22	7%	245	267	(22)	-8%	596	596	-	0%
Total expenses	(2,718)	(1,806)	(912)	50%	(2,468)	(2,226)	(242)	11%	(5,186)	(4,032)	(1,154)	29%
Profit / (loss) before tax	(659)	(1,340)	681	51%	798	1,401	(603)	-43%	139	61	78	128%
Income tax	-	-	-	-	-	-	-	-	-	-	-	-
Total Profit / (loss) after tax	(659)	(1,340)	681	51%	798	1,401	(603)	-43%	139	61	78	128%

## COMMENTARY ON THE RESULTS FOR THE PERIOD

### XTEK Business Sales

The XTEK business covers a range of products, equipment solutions and maintenance services, operating under the following business units:

- **In-House Product (Development and Manufactured)**
  - Weapon systems (rifles)
  - Ballistic Plates and Helmets produced with XTclave™
  - Software applications for exploitation of small UAS data
- **Value Added Reseller Products**
  - Unmanned Aerial Systems (UAS)
  - Explosive Ordnance Disposal (EOD) equipment
  - Tactical weapons and protective equipment
  - Forensic equipment and products
- **Logistic Engineering and Maintenance**
  - Service and repairs
  - Training



**COMMENTRY ON RESULTS FOR THE PERIOD (continued)**

Government agencies continued to upgrade their respective defence and homeland security requirements during the reporting period. The Group responded strongly to meet these ongoing demands, through the provision of specialist defence and homeland security equipment and the sale of EOD unmanned ground vehicles. This resulted in significantly increased sales during the reporting period,

**XTEK Engineering Development**

XTatlas™ The Group finalised development of XTatlas™ digital imagery technology during the reporting period. Commercialisation pathways for XTatlas™ commenced in the second half, with global demand being identified from UAS operators, defence and homeland security agencies. This has stimulated significant interest from a range of potential clients. There were no XTatlas™ sales during the reporting period but a first purchase order for two licences was received in August 2018.

XTclave™ The Group continued development and testing work on advanced lightweight hard armour body plate solutions for defence applications during the reporting period, utilising the XTclave™ technology.

The Group is pleased to report that construction of the new commercial scale XTclave™ plant commenced in the second half of FY18 with a contract being signed for the production and delivery of the pressure vessels prior to the end of November 2018. Improvements in other equipment and processes have progressed the completion date of the XTEK manufacturing plant, facilitating commercial scale production of armour when orders are received.

**A table highlighting the Group's overarching business trends from financial year 2016 to 2018 is shown below:**

Performance Indicators	Financial Year		
	2016	2017	2018
Revenue from sale of goods and services \$'000	3,353	9,023	17,267
Gross profit from sales of goods and services \$'000	1,270	3,497	4,729
Gross profit %	38%	39%	27%
Net profit \$'000	(1,588)	61	139
Return on sales %	(47%)	0.68%	0.81%
Net tangible asset backing per share \$	0.076	0.193	0.190
Market Capitalisation @ 30 June \$'000	8,871	8,871	17,976

**Significant changes in the state of affairs**

- On 3/5 July 2017, the Parent Company raised \$1,066,401.70 in capital through a share placement program and subsequently issued 2,318,266 new securities to sophisticated investors.
- On 31 July 2017, the Parent Company raised \$1,429,561 in capital through a share purchase plan and subsequently issued 3,216,438 new securities to eligible security holders.
- On 24 April 2018, Mr. Christopher Fullerton was appointed as a Non-Executive Director of the Company.
- In June 2018, the Parent Company completed the issue of new securities to Kentgrove Capital following their exercising of a total of 100,000 unlisted options prior to the expiry date of 15 July 2018

There were no other significant changes to the state of affairs in financial year 2018.

**Matters subsequent to the end of the financial year**

- In July 2018, the Parent Company completed the issue of new securities to Kentgrove Capital following their exercising of a total of 400,000 unlisted options prior to the expiry date of 15 July 2018



**STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR  
 THE YEAR ENDED 30 JUNE 2018**

	Notes	2018 \$	2017 \$
Revenue	2	17,266,892	9,023,483
Changes in inventories of finished goods and work in progress		(12,537,561)	(5,525,918)
<b>Gross profit</b>		<b>4,729,331</b>	<b>3,497,565</b>
Other income	2	596,661	596,261
Corporate and administrative expenses	3	(3,957,872)	(2,761,328)
Research and development expenses	3	(1,228,896)	(1,271,273)
<b>Profit/(loss) from operations before income tax</b>		<b>139,224</b>	<b>61,225</b>
Income tax expenses		-	-
<b>Total comprehensive income/(loss) for the period</b>		<b>139,224</b>	<b>61,225</b>

**Profit/(loss) per share attributable to the ordinary equity holders of the company**

	Notes	2018 \$	2017 \$
Basic profit/(loss) per share	5	0.004	0.002
Diluted profit/(loss) per share	5	0.004	0.002



**STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2018**

	Notes	2018 \$	2017 \$
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and cash equivalents		5,944,620	2,821,616
Trade and other receivables		5,979,880	2,558,524
Inventories		1,466,734	886,472
Other		347,841	659,568
<b>Total current assets</b>		<b>13,739,075</b>	<b>6,926,180</b>
<b>Non-current assets</b>			
Property, plant and equipment	6	609,260	404,547
<b>Total non-current assets</b>		<b>609,260</b>	<b>404,547</b>
<b>TOTAL ASSETS</b>		<b>14,348,335</b>	<b>7,330,727</b>
<b>LIABILITIES</b>			
<b>Current liabilities</b>			
Trade and other payables		5,785,405	1,195,730
Provisions		287,459	163,687
Deferred income		544,613	196,556
<b>Total current liabilities</b>		<b>6,617,477</b>	<b>1,555,973</b>
<b>Non-current liabilities</b>			
Trade and other payables		15,859	24,922
Provisions		44,551	26,787
Deferred income		102,794	113,100
<b>Total non-current liabilities</b>		<b>163,204</b>	<b>164,809</b>
<b>TOTAL LIABILITIES</b>		<b>6,780,681</b>	<b>1,720,782</b>
<b>NET ASSETS</b>		<b>7,567,654</b>	<b>5,609,945</b>
<b>EQUITY</b>			
Contributed equity	11	27,196,530	25,378,045
Reserves		516,110	516,110
Accumulated losses		(20,144,986)	(20,284,210)
<b>TOTAL EQUITY</b>		<b>7,567,654</b>	<b>5,609,945</b>



**STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2018**

	Notes	2018 \$	2017 \$
<b>Cash flows from/(used in) operating activities</b>			
Receipts from customers		16,292,504	8,866,922
Payments to suppliers and employees		(14,512,779)	(10,218,712)
		1,779,725	(1,351,790)
Interest received		46,187	3,995
Borrowing costs		(3,839)	(57,997)
<b>Net cash flows from operating activities</b>	4	<b>1,822,073</b>	<b>(1,405,792)</b>
<b>Cash flows (used in)/from investing activities</b>			
Proceed from sale of property plant and equipment		1,609	-
Payments for property plant and equipment	6	(294,634)	(131,154)
<b>Net cash flows (used in) investing activities</b>		<b>(293,025)</b>	<b>(131,154)</b>
<b>Cash flows from financing activities</b>			
Proceeds from issue of ordinary shares		1,761,201	4,113,000
Payment of transaction costs associated with issued share capital		(167,245)	(303,955)
<b>Net cash flows (used in)/from financing activities</b>		<b>1,593,956</b>	<b>3,809,045</b>
<b>Net increase (decrease) in cash and cash equivalents</b>		<b>3,123,004</b>	<b>2,272,099</b>
Cash and cash equivalents at beginning financial year		2,821,616	549,517
<b>Cash and cash equivalents at end of year</b>		<b>5,944,620</b>	<b>2,821,616</b>





**STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2018**

	Issued capital (note 11)	Equity-based payments reserve	Accumulated losses	Total Equity
	\$	\$	\$	\$
Balance at 1 July 2016	21,569,000	516,110	(20,345,435)	1,739,675
Profit for the year	-	-	61,225	61,225
<b>Total income and expense for the period</b>	-	-	61,225	61,225
Issues of ordinary shares during the year:				
Issue of share capital	4,113,000	-	-	4,113,000
Transaction costs associated with share capital	(303,955)	-	-	(303,955)
<b>Balance at 30 June 2017</b>	<b>25,378,045</b>	<b>516,110</b>	<b>(20,284,210)</b>	<b>5,609,945</b>
<b>Balance at 1 July 2017</b>	<b>25,378,045</b>	<b>516,110</b>	<b>(20,284,210)</b>	<b>5,609,945</b>
Profit for the year	-	-	139,224	61,225
<b>Total income and expense for the period</b>	-	-	<b>139,224</b>	<b>61,225</b>
Issues of ordinary shares during the year:				
Issue of share capital	<b>1,985,730</b>	-	-	<b>1,985,730</b>
Transaction costs associated with share capital	<b>(167,245)</b>	-	-	<b>(167,245)</b>
<b>Balance at 30 June 2018</b>	<b>27,196,530</b>	<b>516,110</b>	<b>(20,144,986)</b>	<b>7,567,654</b>



## **NOTES TO THE PRELIMINARY FINANCIAL STATEMENTS**

### **1. Summary of significant accounting policies**

The principal accounting policies adopted in the preparation of the preliminary final report are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated. The preliminary final report includes the financial statements for the XTEK Group and, separately, the Parent Company.

#### **a. Corporate information**

XTEK is a company limited by shares incorporated in Australia whose shares are publicly traded on the Australian Securities Exchange.

The preliminary financial report of the XTEK Group for the year ended 30 June 2018 was authorised for issue in accordance with a resolution of the Directors on 30 August 2018.

#### **b. New accounting standards and interpretations**

##### **i. Changes in accounting policy and disclosures.**

The same accounting policies and methods of computation have been followed in this preliminary final report as were applied in the most recent annual financial statements, subject to the following changes:

##### *Derivative financial instruments*

The Group uses forward currency contracts to hedge its risks associated with foreign currency fluctuations. Such derivative financial instruments are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured to fair value. Changes in fair value are recognised immediately in profit or loss in income or expenses. Forward currency contracts are recognised as an asset when their value is positive and as a liability when their value is negative.

##### **ii. Adoption of new Australian Accounting Standard requirements**

Australian Accounting Standards and Interpretations issued or amended that are applicable to the current reporting period did not have a financial impact in the financial statements or performance of the Group, and are not expected to have a future financial impact on the Group.

##### **iii. Future Australian Accounting Standard requirements**

Australian Accounting Standards and Interpretations that have recently been issued or amended but are not yet effective have not been adopted by the Group for the annual reporting period ended 30 June 2018.

The entity is yet to undertake a detailed assessment of the impact of these standards. However, based on the entity's preliminary assessment, the Standard is not expected to have a material impact on the transactions and balances recognised in the financial statements when it is first adopted.

#### **c. Significant accounting judgment, estimates and assumptions**

No accounting judgements, estimates or assumptions have been made that have a significant risk of causing a material adjustment to carrying amounts of assets and liabilities within the next annual reporting period.

#### **d. Foreign currency translation**

##### **i. Functional and presentation currency**

The financial statements are presented in Australian dollars, which is the functional and presentation currency of the XTEK Group.



**NOTES TO THE PRELIMINARY FINANCIAL STATEMENTS (continued)**

**1. Summary of significant accounting policies (continued)**

**d. Foreign currency translation (continued)**

ii. Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the Statement of Comprehensive Income, except when deferred in equity as qualifying cash flow hedges and qualifying net investment hedges.

**e. Property, plant and equipment**

i. Cost and valuation

Property, plant and equipment are stated at cost less accumulated depreciation and any impairment in value.

ii. Depreciation

Depreciation is calculated on a straight line basis over the estimated useful life of the asset as follows:

Major depreciation periods are:

- plant and equipment                      3 - 15 years

iii. Impairment

The carrying values of plant and equipment are reviewed for impairment when events or changes in the circumstances indicate the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amount. The recoverable amount of plant and equipment is the greater of fair value less costs to sell and value in use.

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in the Statement of Comprehensive Income.

**f. Borrowing costs**

Borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset (i.e. an asset that necessarily takes a substantial period of time to get ready for its intended use or sale) are capitalised as part of the cost of the asset. All other borrowing costs are expensed in the period they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds. XTEK does not currently hold any qualifying assets but, if it did, the borrowing costs directly associated with this asset would be capitalised (including any other associated costs directly attributable to the borrowing and temporary investment income earned on the borrowing).

**g. Intangible assets**

Research and development

Development expenditure incurred on an individual project is expensed. Expenditure is only capitalised when it is probable that future economic benefits associated with the item will flow to the entity and the costs incurred can be reliably measured. On recognising that there is an asset with a future economic benefit to the company the cost model is applied requiring the asset to be carried at cost less any accumulated amortisation and accumulated impairment losses. Any expenditure carried forward is amortised over the period of expected future sales from the related project.

The carrying value of development costs is reviewed for impairment annually when the asset is not yet in use, or more frequently when an indicator of impairment arises during the reporting year indicating that the carrying value may not be recoverable. Where recognition criteria are not met, development costs are recognised in the Statement of Comprehensive Income as incurred.



**NOTES TO THE PRELIMINARY FINANCIAL STATEMENTS (continued)**

**1. Summary of significant accounting policies (continued)**

**g. Intangible assets (continued)**

Gains or losses from de-recognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the Statement of Comprehensive Income when the asset is derecognised.

**h. Recoverable amount of assets**

At each reporting date, the Group assesses whether there is any indication that an asset may be impaired. Where an indicator of impairment exists, the Group makes a formal estimate of recoverable amount. Where the carrying amount of an asset exceeds its recoverable amount the asset is considered impaired and is written down to its recoverable amount.

The recoverable amount is the greater of fair value less costs to sell and value in use for an individual asset, unless the asset's value in use cannot be estimated to be close to its fair value less costs to sell and it does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case, the recoverable amount is determined for the cash generating unit to which the asset belongs.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

**i. Inventories**

Inventories are valued at the lower of cost and net realisable value. Costs incurred in bringing each product to its present location and condition are accounted for as follows:

- Raw materials - purchase cost on a first in, first out basis; and
- Finished goods and work-in-progress cost of direct materials and labour and a proportion of manufacturing overheads based on normal operating capacity but excluding borrowing costs.

Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale.

**j. Trade receivables**

Trade receivables are recognised and carried at original invoice amount less a provision for any uncollectable amounts. Receivables are non-interest bearing and are generally on 30 day terms, unless otherwise agreed with the customer. Collectability of trade receivables is reviewed on an ongoing basis. Debts that are known to be uncollectable are written off when identified. An allowance for doubtful debts is raised when there is objective evidence that the Group will not be able to collect the debt.

Receivables from related parties are recognised and carried at amortised cost, with interest recognised using the effective interest rate method.

**k. Cash and cash equivalents**

Cash and cash equivalents in the statement of financial position comprise cash at bank and in hand and short term deposits with an original maturity of three months or less. For the purposes of the Statement of Cash Flows, cash and cash equivalents consist of cash and equivalents as defined above, net of outstanding bank overdrafts.

**l. Provisions**

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.



**NOTES TO THE PRELIMINARY FINANCIAL STATEMENTS (continued)**

**1. Summary of significant accounting policies (continued)**

**I. Provisions (continued)**

Where the Group expects some or all of a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the Statement of Comprehensive Income net of any reimbursement.

If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

**m. Share based payment transactions**

The Group has an ability to provide benefits to employees (including key management personnel) in the form of share-based payments, whereby employees render services in exchange for shares or rights over shares ('equity settled transactions').

There are currently two plans in place to provide such benefits:

- the XTEK Long Term Incentive Performance Rights Plan (LTIPRP); and
- the Employee Share Ownership Plan (ESOP), which provides benefits to all employees.

The cost of these equity settled transactions with employees is measured by reference to the fair value at the date at which they are granted. The fair value is determined by reference to either the Black Scholes valuation or by an external valuer using a binomial model.

In valuing equity settled transactions, no account is taken of any vesting conditions, other than conditions linked to the price of the shares of XTEK ('market conditions') if applicable.

The cost of equity settled transactions is recognised, together with a corresponding increase in equity, over the period in which the performance and/or service conditions are fulfilled (the vesting period), ending on the date on which the relevant employees become fully entitled to the award ('vesting date').

At each subsequent reporting date until vesting, the cumulative charge to the Statement of Comprehensive Income is the product of (i) the grant date fair value of the award, (ii) the current best estimate of the awards that will vest, taking into account such factors as the likelihood of employee turnover during the vesting period and the likelihood of non-market performance conditions being met; and (iii) the expired portion of the vesting period. The charge to the Statement of Comprehensive Income for the period is the cumulative amount as calculated above less the amounts already charged in previous periods. There is also a corresponding credit to equity.

Until an award has vested, any amounts recorded are contingent and will be adjusted if more or fewer awards vest than were originally anticipated to do so. Any award subject to a market condition is considered to vest irrespective of whether or not the market condition is fulfilled, provided that all other conditions are satisfied.

If the terms of an equity-settled award are modified, as a minimum an expense is recognised as if the terms had not been modified. An additional expense is recognised for any modification that increases the total fair value of the share-based payment arrangement, or is otherwise beneficial to the employee, as measured at the date of modification.

If an equity-settled award is cancelled, it is treated as if it has vested on the date of cancellation, and any expense not yet recognised for the award is recognised immediately. However, if a new award is substituted for the cancelled award and designated as a replacement award on the date that it is granted, the cancelled and new award are treated as if they were a modification of the original award, as described in the previous paragraph.



**NOTES TO THE PRELIMINARY FINANCIAL STATEMENTS (continued)**

**1. Summary of significant accounting policies (continued)**

**n. Revenue recognition**

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the entity and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

**i. Sale of Goods**

Revenue is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer and the costs incurred or to be incurred in respect of the transaction can be measured reliably. Risks and rewards of ownership are considered passed to the buyer at the time of delivery of the goods to the customer.

**ii. Rendering of Services**

Revenue is recognised by reference to the stage of completion of a contract.

Stage of completion is measured by reference to labour hours incurred to date as a percentage of total estimated labour hours for each contract. When the contract outcome cannot be estimated reliably, revenue is recognised only to the extent of the expenses recognised that are recoverable.

**iii. Interest revenue**

Revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

**iv. Deferred Income**

Deferred income consists of customer deposits received and government grants. Deferred income relating to customer deposits is not recognised as revenue until such time when the ownership of the goods is transferred to the customer. In the case of Government grants, grants are recognised in accordance with the accounting policy outlined in Note 1(x).

**o. Taxes**

The income tax expense or revenue for the period is the tax payable on the current period's taxable income based on the national income tax rate for each jurisdiction adjusted by changes in deferred tax assets and liabilities attributable to temporary differences between the tax bases of assets and liabilities and their carrying amounts in the financial statements, and to unused tax losses.

Deferred income tax is provided on all temporary differences at the statement of financial position date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognised for all taxable differences:

- except where the deferred income tax liability arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, except where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred income tax assets are recognised for all deductible temporary differences, carry forward of unused tax assets and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax assets and unused tax losses can be utilised:



**NOTES TO THE PRELIMINARY FINANCIAL STATEMENTS (continued)**

**1. Summary of significant accounting policies (continued)**

**o. Taxes (continued)**

- except where the deferred income tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are only recognised to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred income tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised.

Deferred income tax assets and liabilities are measured at all tax rates that are expected to apply to the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantially enacted at the statement of financial position date.

Income taxes relating to items recognised directly in equity are recognised in equity and not in the statement of comprehensive income.

**p. Employee benefits**

Provision is made for employee benefits accumulated as a result of employees rendering services up to the reporting date. These benefits include wages and salaries, annual leave and long service leave.

Liabilities arising in respect of wages and salaries, annual leave and any other employee benefits expected to be settled within twelve months of the reporting date are measured at their nominal amounts based on remuneration rates which are expected to be paid when the liability is settled. All other employee benefit liabilities are measured at the present value of the estimated future cash outflow to be made in respect of services provided by employees up to the reporting date. In determining the present value of future cash outflows, the market yield as at the reporting date on national government bonds, which have terms to maturity approximating the terms of the related liability, are used.

Employee benefit expenses and revenues arising in respect of the following categories:

- wages and salaries, non-monetary benefits, annual leave, long service leave and other leave entitlements; and
  - other types of employee entitlements,
- are charged against surpluses on a net basis in their respective categories.

The contributions made to superannuation funds are charged to the Statement of Profit or Loss and Other Comprehensive Income.

**i. Long service leave**

The liability for long service leave is recognised in the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.



**NOTES TO THE PRELIMINARY FINANCIAL STATEMENTS (continued)**

**1. Summary of significant accounting policies (continued)**

**p. Employee benefits (continued)**

ii. Termination benefits

Termination benefits are payable when employment is terminated before the normal retirement date, or when an employee accepts voluntary redundancy in exchange for these benefits. The Group recognises termination benefits when it is demonstrably committed to either terminating the employment of current employees according to a detailed formal plan without possibility of withdrawal or providing termination benefits as a result of an offer made to encourage voluntary redundancy. Benefits falling due more than 12 months after statement of financial position date are discounted to present value.

**q. Earnings per share**

i. Basic earnings per share

Basic EPS is calculated as net profit attributable to members, adjusted to exclude costs of servicing equity (other than dividends) and preference share dividends, divided by the weighted average number of ordinary shares, adjusted for any bonus element.

ii. Diluted earnings per share

Diluted EPS is calculated as net profit attributable to members, adjusted for:

- costs of servicing equity (other than dividends) and preference share dividends;
- the after tax effect of dividends and interest associated with dilutive potential ordinary shares that have been recognised as expenses; and
- other non-discretionary charges in revenues or expenses during the period that would result from the dilution of potential ordinary shares;
- divided by the weighted average number of ordinary shares and dilutive potential ordinary shares, adjusted for any bonus element.

**r. Interest bearing loans and borrowings**

All loans and borrowings are initially recognised at cost, being the fair value of the consideration received net of issue costs associated with the borrowing. After initial recognition, interest bearing loans and borrowings are subsequently measured at amortised cost using the effective interest method. Amortised cost is calculated by taking into account any issue costs, and any discount or premium on settlement. Gains and losses are recognised in the Statement of Comprehensive Income when the liabilities are derecognised as well as through the amortisation process.

**s. Trade and other payables**

These amounts represent liabilities for goods and services provided to the Group prior to the end of financial year which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition.

**t. Contributed equity**

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds. Incremental costs directly attributable to the issue of new shares or options for the acquisition of a business are not included in the cost of the acquisition as part of the purchase consideration.

**u. Dividends**

No dividends were declared on or before or subsequent to the end of the financial year.





**NOTES TO THE PRELIMINARY FINANCIAL STATEMENTS (continued)**

**1. Summary of significant accounting policies (continued)**

**v. Other Taxes**

Revenues, expenses and assets are recognised net of the amount of GST except:

- where the GST incurred on a purchase of goods and services is not recoverable from the taxation authority, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the statement of financial position. Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the taxation authority.

Cash flows are included in the Statement of Cash Flows on a gross basis and the GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the taxation authority are classified as operating cash flows.

**w. Loans and receivables**

Loans and receivables are non-derivative financial assets with fixed and determinable payments that are not quoted in an active market. Such assets are carried at amortised cost using the effective interest rate method. Gains and losses are recognised in profit and loss when the loans and receivables are derecognised or impaired, as well as through the amortisation process.

**Impairment of Loans**

If there is objective evidence that an impairment loss on receivables carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition). The carrying amount of the asset is reduced either directly or through the use of an allowance account. The amount of the loss is recognised in profit or loss.

**x. Government grants**

Government grants are recognised when there is reasonable assurance that the grant will be received and all attaching conditions will be complied with.

When the grant relates to an expense item, it is recognised as income over the periods necessary to match the grant on a systematic basis to the costs that it is intended to compensate. They are not credited directly to shareholders equity.

When the grant relates to an asset, the fair value is credited to a deferred income account and is released to the Statement of Comprehensive Income over the expected useful life of the relevant asset by equal annual instalments.

**y. Leases**

The determination of whether an arrangement is or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.



**NOTES TO THE PRELIMINARY FINANCIAL STATEMENTS (continued)**

**1. Summary of significant accounting policies (continued)**

**y. Leases (continued)**

**i. Company as a lessee**

Finance leases, which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalised at the inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognised as an expense in profit or loss.

Capitalised leased assets are depreciated over the shorter of the estimated useful life of the asset and the lease term if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term.

Operating lease payments are recognised as an expense in the Statement of Comprehensive Income on a straight-line basis over the lease term. Lease incentives are recognised in the Statement of Comprehensive Income as an integral part of the total lease expense.

**ii. Company as a lessor**

Leases in which the Group retains substantially all the risks and benefits of ownership of the leased asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognised as an expense over the lease term on the same basis as rental income. Income from leases relates only to property which is sub-let by the Group.

**2. Revenue and other income**

**a. Revenue from operations**

	2018	2017
	\$	\$
Value added reseller products	12,817,081	3,114,820
In-house Development and manufactured products	1,663,607	2,440,352
Logistic engineering maintenance	2,576,154	3,150,695
Grant and other revenue	210,050	317,617
	17,266,892	9,023,484

**b. Other income**

	2018	2017
	\$	\$
Interest	46,187	3,995
R&D tax incentive (refer note 7a)	534,570	578,904
Other	15,904	13,362
	596,661	596,261



**NOTES TO THE PRELIMINARY FINANCIAL STATEMENTS (continued)**

**3. Expenses**

**Profit/(loss) before income tax includes the following specific expenses:**

	<b>2018</b>	<b>2017</b>
	<b>\$</b>	<b>\$</b>
<b>Employee Benefits</b>		
Salaries and wages	2,685,116	1,928,307
Superannuation	278,193	228,079
Redundancy payments	-	3,101
Payroll tax	122,912	69,611
Workers compensation	30,654	24,013
<b>Total employee benefits</b>	<b>3,116,875</b>	<b>2,253,111</b>

	<b>2018</b>	<b>2017</b>
	<b>\$</b>	<b>\$</b>
<b>Depreciation</b>		
Plant and equipment	42,394	27,563
Motor vehicles	908	908
Office furniture and equipment	28,488	31,007
Computer software	3,883	607
Demonstration equipment	9,087	10,985
Leasehold property improvements	4,103	4,102
<b>Total depreciation</b>	<b>88,863</b>	<b>75,172</b>

	<b>2018</b>	<b>2017</b>
	<b>\$</b>	<b>\$</b>
<b>Operational expenditure</b>		
Accounting fees	41,232	18,558
Audit fees	63,268	57,318
Advertising and conferences	131,211	106,998
Bank charges	6,294	5,120
Consultancy fees	394,569	220,019
Directors fees	135,000	147,500
Insurance	142,213	159,790
FBT	9,166	4,456
Legal fees	-	974
Office administrative costs	592,769	509,371
Operating lease charges	34,754	33,355
Share registry fees	63,798	50,851
Travel and entertainment	158,459	74,958
Staff training	11,036	11,959
R&D project expenses	79,279	135,299
Net foreign currency losses	-	4,032
Other expenses	114,143	105,763
<b>Total operational expenditure</b>	<b>1,977,191</b>	<b>1,646,321</b>



**NOTES TO THE PRELIMINARY FINANCIAL STATEMENTS (continued)**

**3. Expenses (continued)**

	2018	2017
<b>Finance costs</b>	<b>\$</b>	<b>\$</b>
Interest	3,839	57,997
<b>Total finance costs</b>	<b>3,839</b>	<b>57,997</b>

**4. Reconciliation of cash flow from operations with profit/(loss) after income tax**

	2018	2017
	<b>\$</b>	<b>\$</b>
Profit for the year	139,224	61,225
<i>Adjustments for:</i>		
Depreciation	88,863	75,172
Bonus issue of shares to employees	224,529	-
Loss on derivative	51,140	-
(Gain) on sale of property, plant and equipment	(551)	-
<i>Changes in assets and liabilities</i>		
(Increase) in trade debtors	(3,421,356)	(1,846,624)
(Increase) in inventory	(580,527)	(117,240)
Decrease / (Increase) in prepayments and other assets	311,727	(506,078)
Increase in trade and other payables	4,529,737	679,142
Increase in deferred income	337,751	227,846
Increase in employee provisions	141,536	20,765
<b>Net cash flows from/(used in) operating activities</b>	<b>1,822,073</b>	<b>(1,405,792)</b>

**Non-cash Financing and Investing Activities**

419,681 shares were issued at \$0.46 as staff incentive remuneration for FY 2017-18.

**5. Earnings per share**

**a. Basic profit/(loss) per share**

	2018	2017
	<b>\$</b>	<b>\$</b>
Profit/(loss) attributable to the ordinary equity holders of the Company	0.004	0.002

**b. Diluted profit/(loss) per share**

	2018	2017
	<b>\$</b>	<b>\$</b>
Profit/(loss) attributable to the ordinary equity holders of the Company	0.004	0.002



**NOTES TO THE PRELIMINARY FINANCIAL STATEMENTS (continued)**

**5. Earnings per share (continued)**

**c. Reconciliations of earnings used in calculating basic and diluted earnings per share**

The following reflects the income and share data used in the basic and diluted earnings per share computations for both the basic and diluted earnings per share.

	2018	2017
	\$	\$
Profit/(loss) from continuing operations	139,224	61,225
Loss attributable to the ordinary equity holders of the Company used in calculating basic earnings per share	-	-
	139,224	61,225

**d. Weighted average number of shares used as the denominator**

	Notes	2018 Number	2017 Number
Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	11b	39,375,685	28,708,788
<i>Adjustments for calculation of diluted earnings per share:</i>			
Options and share performance rights			-
Weighted average number of ordinary shares and potential ordinary shares used as the denominator in calculating diluted earnings per share		39,375,685	28,708,788

**i. Options and share performance rights**

Options and share performance rights granted to employees and Directors that are considered to be potential ordinary shares have been included in the determination of diluted earnings per share to the extent to which they are dilutive. As at reporting date, the options and share performance rights have not been included in the determination of basic earnings per share.

The issued capital of XTEK Ltd at 30 June 2018 comprises 39,947,678 fully paid Ordinary Shares with 400,000 unlisted options on issue. The 400,000 unlisted options were exercised in July 2018.

**6. Property plant and equipment**

During the full year ended 30 June 2018, the Group acquired assets with a cost of \$294,634, which includes \$16,505 for patent application costs associated with the Intellectual Property of the process for the manufacture of multilayer articles.

**7. Government grants**

**a. AusIndustry's R&D tax incentive**

Income of \$534,570 was recognised in financial year 2018 from AusIndustry's R&D Tax Incentive.



**NOTES TO THE PRELIMINARY FINANCIAL STATEMENTS (continued)**

**8. Share based payments**

**a. Expired options and share performance rights**

There were 400,000 unlisted options on issue at 30 June 2018, these share options were exercised in July 2018. There were no share performance rights exercisable at the end of any prior year.

As at 30 June 2018 there were no unissued shares; nor were there any at the end of any prior year.

**b. Weighted average share price**

The weighted average market price for the year ended 30 June 2018 was 50.9 cents.

**9. Interest bearing liabilities**

There were no loans made to the Group in the 2017-18 year. The Group finished the year without borrowings.

During the course of 2016-17, a series of loans were made available to the Group by related parties and investors. These loans were used to fund short term cash flow deficits and also to fund trading stock. They were: \$300,000 in the first half of the year (of which \$100,000 was repaid in that period) and \$900,000 in the second half of the year. All loans were repaid before 30 June 2017 from the proceeds of ordinary business trading.

**10. Other current liabilities**

There were no other Current Liabilities

**11. Contributed equity**

**a. Share capital**

<b>Movement in ordinary shares on issue</b>	<b>No. of Shares</b>	<b>\$</b>
At 1 July 2017	35,700,690	25,378,045
Shares issued	4,246,988	1,985,730
Transaction cost in relation to capital	-	(167,245)
Balances as at 30 June 2018	39,947,678	27,196,530

**b. Ordinary Shares**

Fully paid ordinary shares carry one vote per share and carry the right to dividends.



**NOTES TO THE PRELIMINARY FINANCIAL STATEMENTS (continued)**

**12. Contingent liabilities**

There are no contingent liabilities at 30 June 2018.

No changes have been reported in contingent liabilities since the last annual reporting date.

**13. Parent entity**

The following information has been extracted from the books and records of the parent, XTEK Limited and has been prepared in accordance with Accounting Standards.

The financial information for the parent entity, XTEK Limited has been prepared on the same basis as the consolidated financial statements except as disclosed below.

	Year ended 30 June 2018	Year ended 30 June 2017
	\$	\$
<b>Statement of Financial Position</b>		
Assets		
Current assets	13,827,647	6,963,860
Non-current assets	606,751	400,891
<b>Total Assets</b>	<b>14,434,398</b>	<b>7,364,751</b>
Liabilities		
Current liabilities	6,598,403	1,536,571
Non-current liabilities	163,203	164,809
<b>Total Liabilities</b>	<b>6,761,606</b>	<b>1,701,380</b>
<b>Net Assets</b>	<b>7,672,792</b>	<b>5,663,371</b>
<b>Equity</b>		
Issued capital	27,196,530	25,378,045
Reserves	514,228	514,228
Accumulated losses	(20,037,966)	(20,228,902)
<b>Total Equity</b>	<b>7,672,792</b>	<b>5,663,371</b>
<b>Statement of Profit or Loss and Other Comprehensive Income</b>		
Profit / (Loss) for the year	190,936	92,741
<b>Total comprehensive income</b>	<b>190,936</b>	<b>92,741</b>



**NOTES TO THE PRELIMINARY FINANCIAL STATEMENTS (continued)**

**14. Events occurring after the balance sheet date**

No matters or circumstances have arisen since the end of the financial half year which significantly affected or could significantly affect the operations of XTEK, the results of those operations, or the state of affairs of XTEK in future financial years.

**COMPLIANCE**

1. This report is based on accounts which are in the process of being audited.
2. The entity has a formally constituted finance, audit and risk management committee.

Signed



Printed Name: Uwe Boettcher (Chairman)  
Date: 30 August 2018

